



## What Rich Rudnick's Clients Have to Say



"I've been coaching with Smart Sales Solutions since 2008. As a 40 year professional, I need expert coaching to keep growing in spite of the market. With help from my coach, our growth was a: 53% increase in Agent count, 11% increase total # Closings, 24% increase in closed volume and 12% increase in average sales price. Thanks Rich!"

-Pat Callan, Broker/Owner Realty Executives Premiere, Wheaton, IL



"**Rich Rudnick** has been a pleasure to work with for lots of reasons. Being a busy agent, I needed direction, vision, organization, and importantly accountability to institute change in my practice. After a year with Rich coaching me, my production is up 10% (from 121 transaction sides to 133), but believe the ground work of this year will yield even greater results next."

-Eric Stewart, Long and Foster Realtors, Rockville, MD [www.pointingyouhome.com](http://www.pointingyouhome.com)



"**Rich Rudnick** is a valued business investment that I have made. Each year I have increased my business and I significantly increased my business over the prior years. I can attribute that to Smart Sales Solutions systems. Rich holds you accountable for what you have for your plans and goals, and as a result you will grow."

-Tim Lundgren, LaBelle Real Estate Group, Oakdale, MN



**Rich Rudnick** and I have been working together for many years now. Rich has transitioned with me through career cycles and changes as a Broker Owner, Designated Broker, Managing Broker, and Team Director for **The Seattle Brokerage Group** ([www.seattle-brokerage.com](http://www.seattle-brokerage.com)) with Coldwell Banker Bain in Mercer Island Washington. Rich has been an instrumental "partner" with me during our relationship adding inspiration and focus for my Associates, Brokers and Team Members and Staff in many thoughtful and purposeful ways. The results have been tremendous for me personally, and certainly for the many others he has touched through our work together. He is truly a "Thoughtful Leader" and I would highly recommend him and his team at Smart Sales Solutions to be a part of your team too.

-Keith McKinney, Coldwell Banker Bain Associates, Mercer Island, WA