



Group/Team Coaching:

Solidifying the Six Foundational Corners of Your Business

Here is what we cover:

- **The Six Foundational Corners**

- Business Plan
- Time Management
- Prospect Plan and Disciplines
- Database Lead Management
- Sales Process Including:
 - Scripts, Dynamic Presentation
 - Production Tracking

Here is how we do it:

- **Geared for 3 to 8 Participant's**

- Session 1 = 2 hours
- Session 2-12 = 1 hour—every other week
- 6 Months Program
- Accountability with Team Leader on off weeks
- On site (local only) or web based
- Ensure Implementation of: Behavior / Core Selling Skills/ Systems
- Goals/Plans and The Smart Sales Solution™
- Accountability

This is for Anyone Wanting to Improve or Grow!
In order for a house to be built right, a solid foundation must be laid. Your business is no different. Make sure all foundational corners are solidly laid and identify where you need to improve.

As little as \$99.00 per month per participant!

[Contact us](#)



Your Instructor: Rich Rudnick, Sales Coach & Consultant

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potentials. Over 34 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

To Register...

Call Smart Sales Solutions™

877-735-7678

www.smartsalesolutions.com

Please provide credit card number for all class reservations.