



## ***Building the Right Team The Right Way***

### **Here is what we cover:**

- Building New From You
- Assessing Yourself First
- Why Do You Want a Team?
- What You Need to Be Consistent in First
- The Extreme Team Makeover
- Top 7 Reasons Why a Team Stalls
- Identifying Your Stall Points
- Growing Your Team Right
- Applying Good to Great Principles
- All the Team Pitfalls to Avoid
- The Best Way to Build the Right Team the Right Way
- 90 Minute Course

Whether you have reached capacity on your own, your team has a plateau or you ever want to grow beyond yourself, you need this course.



#### **Your Instructor: Rich Rudnick, *Head Sales Coach & Trainer***

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potential. Over 40 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

***For More  
Information***

**Call Smart Sales Solutions™  
877-735-7678**

**[www.smartsalesolutions.com](http://www.smartsalesolutions.com)**