



## ***Advance Your Business Now***

Are you part of the 85% that produces 15% or less?  
Would you like to join the 5% that generate 85% or more of the business?  
Are you in the top 5% but know you are missing too many opportunities?

**Then you need to attend:**

### **Executing *Smart* Prospecting to Advance Your Business Now**

In this fast paced one hour session you will learn:

- Why Prospecting Must Be a Non-Negotiable Hill to Die On
- Why Most Don't Prospect
- Preparing to Execute Smart Prospecting
- Executing Smart Prospecting Now



#### ***Rich Rudnick, Head Sales Coach & Trainer***

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potential. Over 40 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

***For More  
Information***

**Call Smart Sales Solutions™**

***877-735-7678***

**[www.smartsalesolutions.com](http://www.smartsalesolutions.com)**