



## FAST TRACK YOUR REAL ESTATE CAREER!!

### Here is what we cover:

- **12 Live In Town Weekly Sessions**
- **All Materials for Agents**
  - ◆ Training Manuals
  - ◆ Tracking Tools
  - ◆ Training/Tracking Charts
  - ◆ Scripts
- **DISC Behavior Assessment for each Participant**
  - ◆ Action Plans and Assignments
  - ◆ Role Playing
  - ◆ Accountability Partners
- **Here's how we are different from other traditional training companies:**
  - ◆ We get to know you better
  - ◆ We customize to you
  - ◆ We keep the training localized and in a small group setting
  - ◆ We do it for less



#### Your Instructor: **Rich Rudnick, Head Sales Coach & Trainer**

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potential. Over 40 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

**For More  
Information**

**Call Smart Sales Solutions™**

**877-735-7678**

**[www.smartsalesolutions.com](http://www.smartsalesolutions.com)**