

Leveraging Time to Grow Your Business

Here is what we cover:

- Three Greatest Obstacles to Managing Time
 - -Your Value and Control of Time
 - -The Tyranny of the Urgent
- Four Keys to Controlling Your Day
 - -Deciding to Change
 - -Putting up Barriers
 - -Implementing Proven Time Management Systems
 - -Keeping Your Schedule

- Four Steps to Leveraging Time
 - -Schedule Daily Growth Activities
 - -Think Like a Top Producer
 - -When to Plan Your Day
 - -Time Management Disciplines
- 90 Minute Course

Time is your most precious commodity. Learn to control time your clients and their expectations. Includes time management systems and tools.



Your Instructor: Rich Rudnick, Head Sales Coach & Trainer

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potentials. Over 40 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

For More Information

Call Smart Sales Solutions™

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