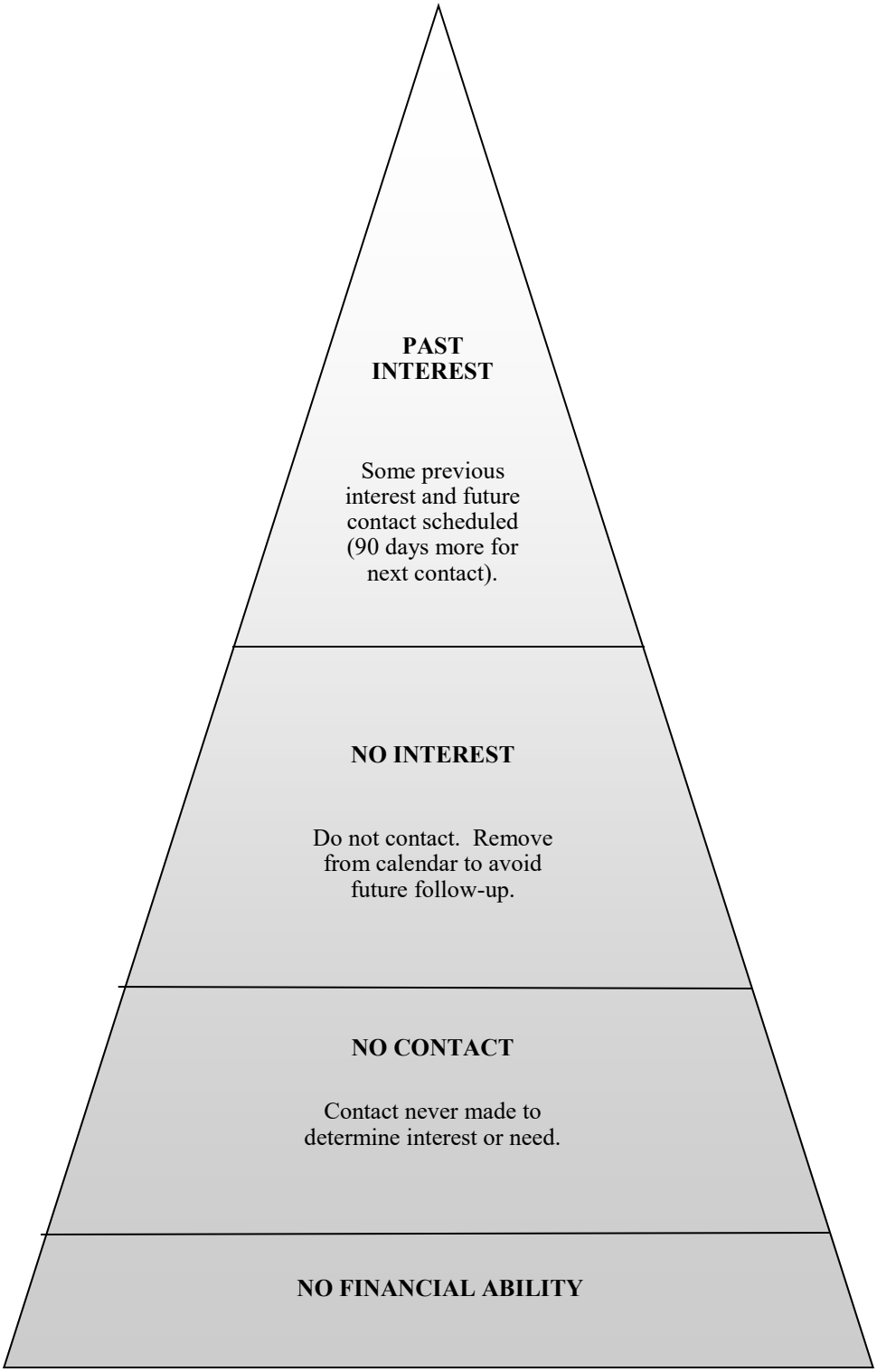
STATUS DEFINITION CHARTS

Database



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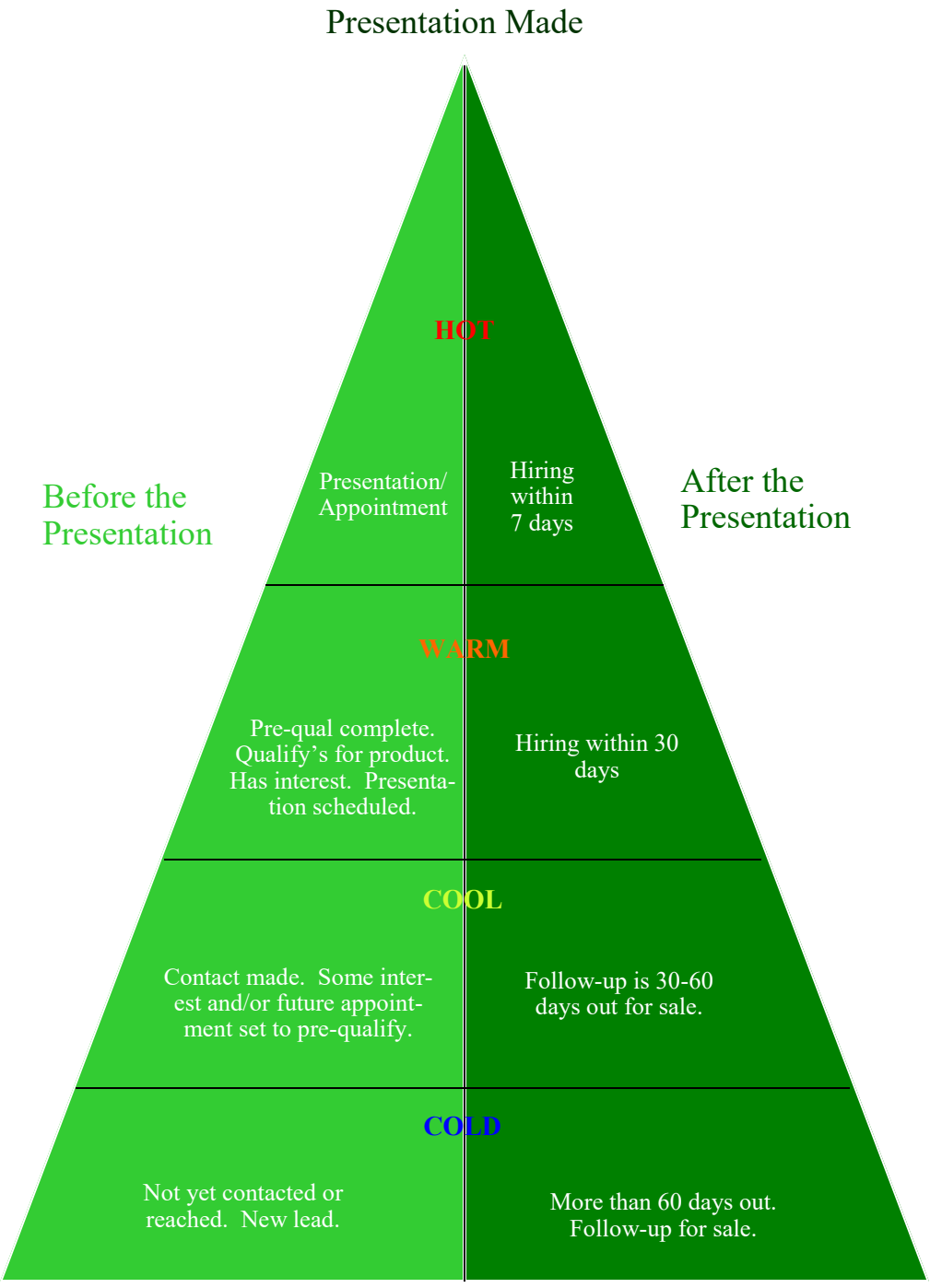
PROSPECT



Presentation Made + Sale Won = Prospect Conversion to Client

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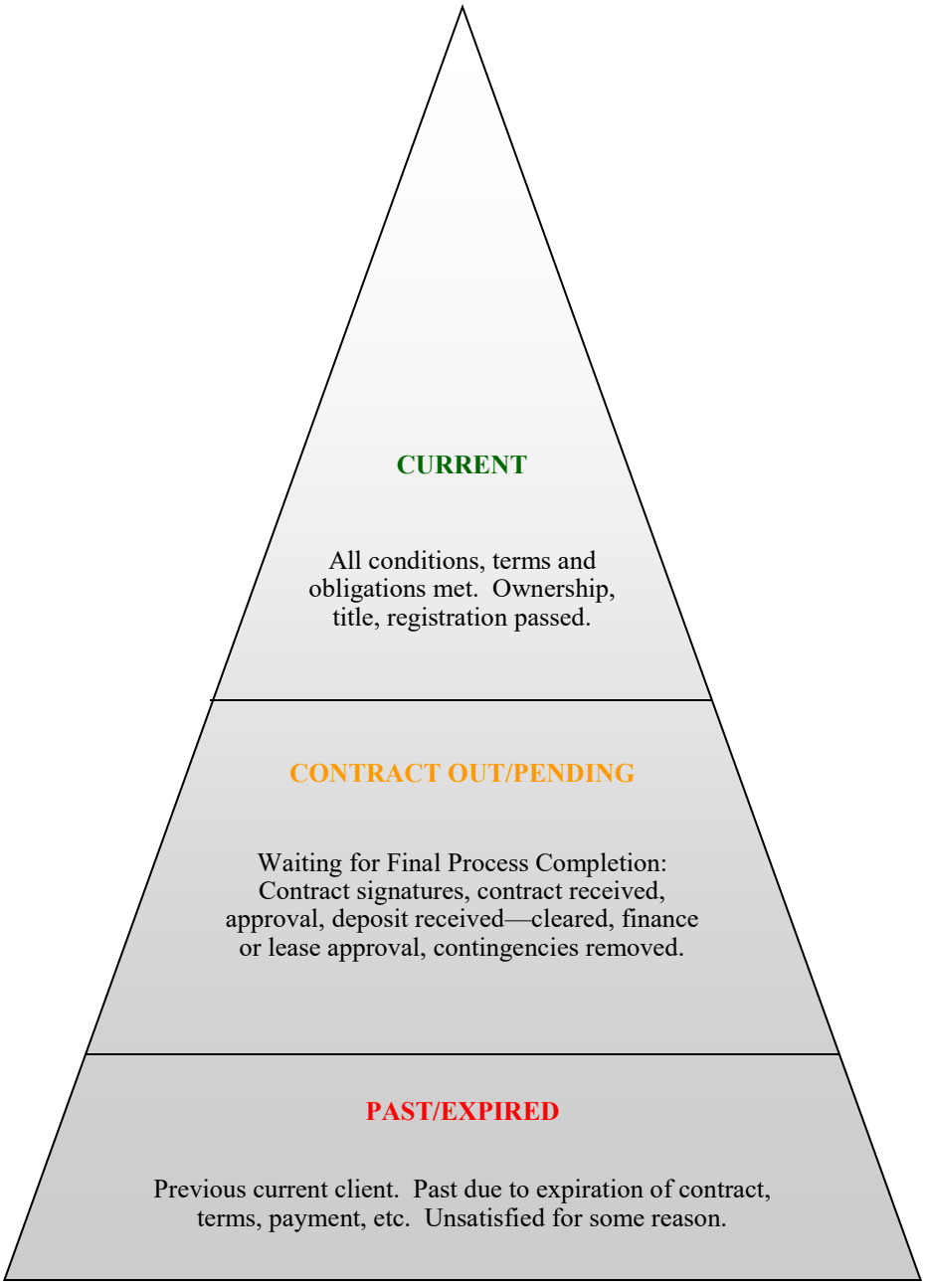
CLIENT



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