

LIFE Success Survey

Name: _____ Date: _____

Company: _____ Years in Business _____

Skill Rating: 5-Excellent, 4-Good, 3-Average, 2-Fair, 1-Poor

		Rating (1-5)
1.	I am currently doing what I am most passionate about. I understand what motivates me and I play to my behavior strength. My Hedgehog Concept drives my business.	
2.	I take personal responsibility for my actions. I rarely procrastinate or blame others.	
3.	I slay all negative energy vampires. My attitude determines my altitude. All negative influences are eliminated from my life. I embrace a Difference Maker mindset.	
4.	I weigh each decision to the big picture. I continually consider outcomes in the future on what I do today. I have a life plan and I live how I want to be remembered at my funeral.	
5.	I think and act like a top producer. I typically surround myself and seek advice from others more successful than me. My Peak Performance discipline skills are overall quite high.	
6.	I plan my work and work my plan. My business plan is specific with goals broken down from annual to monthly, weekly, daily. I report and measure my progress to someone who holds me accountable to achieving my goals.	
7.	I achieve my goals incrementally. I am disciplined and apply the Law of Incremental Increase daily with prospecting and business development. My focus is delayed gratification over instant gratification.	
8.	I give my clients what they need. I always tell my clients the truth, confront the brutal facts and focus on solving their problems	
9.	I try to be humble with confidence. I consider myself to be a leader and consistently work on increasing my leadership skills. My goal is to lead by serving.	
	Rank _____ Total	

<u>Score</u>	<u>Rank</u>
45 - 45	Super Star
30 - 39	Rising Star
20 - 29	Blinking Star
10 - 19	Falling Star
0 - 9	Wishing Upon a Star

The areas I scored lowest in were:

I am currently doing what I am most passionate about.	Improvement plan:
I take personal responsibility for my actions.	Improvement plan:
I slay all negative energy vampires.	Improvement plan:
I weigh each decision to the big picture.	Improvement plan:
I think and act like a top producer.	Improvement plan:
I plan my work and work my plan.	Improvement plan:
I achieve my goals incrementally.	Improvement plan:
I give my clients what they need.	Improvement plan:
I try to be humble with confidence.	Improvement plan: